

Sales Representative: Faith-Based Media & Sponsorship Development (Confidential)

Location: Remote (Northeast US preferred: NYC, NJ, Philadelphia area)

Type: Part-Time Contractor (Commission-Based, with growth potential)

About the Organization

A confidential faith-based media and nonprofit organization is developing a digital news and storytelling platform that merges media and mission to create Gospel-centered impact. The project combines journalism, documentary storytelling, and digital content that mobilizes believers, equip leaders, and connect ministries, businesses, and communities through powerful, story-driven media.

Position Overview

Sales Representatives will cultivate sponsorship and advertising relationships that help sustain and grow the organization's mission. Working under the Sales Manager, representatives will engage with ministries, businesses, and mission-aligned organizations to present advertising and partnership opportunities. This is a commission-based, entrepreneurial role ideal for communicators with a heart for ministry and experience in relationship-based sales. Candidates should be comfortable working remotely in a startup media environment where systems are still developing and success comes from proactive outreach, follow-up, and collaboration.

Key Responsibilities

- Identify and contact potential sponsors, advertisers, and partners
- Present digital, podcast, and event sponsorship opportunities
- Build and maintain client relationships rooted in trust and shared mission
- Manage communication and follow-up with sponsors and leads
- Collaborate with the Sales Manager and Marketing team to refine outreach strategies
- Track contacts and pipeline progress through CRM tools
- Represent the organization with professionalism, integrity, and care

Qualifications

- 2 to 5 years of experience in sales, marketing, or partnership development
- Excellent communication, presentation, and relationship-building skills
- Organized, self-motivated, and goal-oriented
- Ability to work independently and remotely
- Comfortable working within a Christian, mission-driven environment

Preferred

- Experience in media, advertising, or nonprofit sponsorship sales
- Familiarity with ministry networks or Christian business communities
- Understanding of startup or growth-phase media organizations
- Demonstrated ability to connect faith-based organizations and businesses with mission-aligned opportunities

Compensation

Commission-based with potential for base pay or stipend as partnerships grow. Compensation structure will be discussed during the interview process.

To Apply

Submit a resume and a brief cover letter describing your sales experience and your interest in faith-based media partnerships. Send to: faithmediacareers@gmail.com with the subject line "Sales Representative Application."